

A wide-angle photograph of a city skyline at sunset, with numerous skyscrapers and buildings silhouetted against a warm, orange and yellow sky.

OUR TOP INTERCULTURAL TRAINING PROGRAMS AND WORKSHOPS

EFFECTIVE CROSS-CULTURAL COLLABORATION



All our training programs and workshops are Tailor-made. Our training programs vary from one to two days depending on the needs of the client.

Do you understand the mindset of your international clients? What do they expect from you? How can you perform well in your multicultural team? To work successfully across borders you need intercultural sensitivity and a global mindset.

Your objectives:

Gain insight into the cultural background of your clients and colleagues

Understand business values of the countries involved

Explore how culture impacts meetings, presentations and decision-making processes

Acquire skills to recognize and adapt to a variety of communication styles

Develop tools to manage expectations and bridge cultural differences

Gain intercultural competency

Who will benefit: Global virtual teams, people working with multicultural clients and colleagues, managers, IT project leaders

For more information contact us via email
info@intercultural.nl

www.intercultural.nl





OUR TOP INTERCULTURAL TRAINING PROGRAMS AND WORKSHOPS

SUCCESSFUL INTERNATIONAL NEGOTIATIONS



All our training programs and workshops are Tailor-made. Our training programs vary from one to two days depending on the needs of the client.

How to win a desired contract? A thorough understanding of each phase of a negotiation process will provide you with the skills and tools to get to a final win-win situation.

Your objectives:

Explore the key principals of successful negotiations

Identify the culture and communication style of your opponent

Develop skills to work towards a win-win situation

Learn various bargaining tactics

Understand the psychological process of negotiations



Who will benefit: professionals and business people, entrepreneurs, project managers, ITC team managers and project leaders

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OUR TOP INTERCULTURAL TRAINING PROGRAMS AND WORKSHOPS

EFFECTIVE INTERNATIONAL PRESENTATIONS

All our training programs and workshops are Tailor-made. Our training programs vary from one to two days depending on the needs of the client.

How to capture and inspire your audience? How do you motivate your multicultural clients and colleagues to adopt your ideas and accept your projects?

Your objectives

Learn to express yourself clearly and confident in front of an international audience

Develop skills to persuade and inspire your audience

Acquire tools to structure your presentation

Learn to express yourself clearly and confident in front of an international audience

Create strong openings and conclusions

Incorporate rhetorical devices and vivid words in your speech

Use logic and emotion to support your words

Who will benefit:
Professionals and business people presenting to international audiences

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OUR TOP INTERCULTURAL TRAINING PROGRAMS AND WORKSHOPS

TRAIN THE INTERNATIONAL TRAINER. ADAPTING TRAINING FOR THE INTERNATIONAL CLASSROOM



All our training programs and workshops are Tailor-made. Our training programs vary from one to two days depending on the needs of the client.

Train the International Trainer

You roll out a new program worldwide for your organization. You give project management training in six countries. How can you optimize learning for each individual? How can you adapt your training for a multicultural audience.

Objectives

Gain insights into the role of the international trainer

Explore how to analyze your audience

Understand the dynamics of a multicultural classroom

Learn to develop learning interventions for culture-related learning styles

Understand how to deal with resistance and difficult participants

Acquire skills to manage expectations in the classroom

Who will benefit

Trainers, training managers, educators working with international students, facilitators and coaches working in an multicultural context

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OUR TOP INTERCULTURAL TRAINING PROGRAMS AND WORKSHOPS

EXPAT AND RELOCATION TRAINING: WORKING AND LIVING IN

All our training programs and workshops are Tailor-made. Our training programs vary from one to two days depending on the needs of the client.

Our expat, relocation or pre-departure training helps you and your family to embark well prepared on this challenge. It boosts your chances for success at the job and a happy partner and kid.

Your objectives:

Learn about the history, economy, politics, religions and social layers in the target country

Understand the business culture

Explore how the local communication style affects the common language (English).

Discover the local life style and how to socialize

Identify and manage culture shock

Learn about the medical system, school systems and work opportunities for partners

Who will benefit: Everyone going on a long term international assignment, alone or with partner and kids. Expats in their host-country.

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